# Chapter 2 Perception Personality Emotions

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Exhibit 2-4 Sixteen Primary Personality Traits 1. Reserved 2. Less intelligent 3. Affected by feelings 4. Submissive 5. Serious 6. Expedient 7. Timid 8. Tough-minded 9. Trusting 10. Practical 11. Forthright 12. Self-assured 13. Conservative 14. Group-dependent 15. Uncontrolled 16. Relaxed Source: R. B. Catell, "Personality Pinned Down," Psychology

### Chapter 2: Perception, Personality & Emotions

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### Chapter 2 Perception, Personality and Emotions - BUS 272 ...

Chapter 2: Perception, Personality, and Emotions 2-36 Copyright © 2016 Pearson Canada Inc. Emotions Summary OB at Work LEARNING OUTCOMES After studying this chapter, you should be able to: 1. Define perception, and explain the factors that influence it. 2. Explain attribution theory, and list the three determinants of attribution. 3.

# Chapter 2: Perception, Personality, and Emotions 2-35

2-2 3. Can people be mistaken in their perceptions? 4. Does perception really affect outcomes? 5. What is personality and how does it affect behaviour? 6. Can emotions help or get in the way when we're dealing with others? CHAPTER SYNOPSIS Perception is important in the study of OB because behaviour is based on people 's perceptions of what

# CHAPTER 2 PERCEPTION, PERSONALITY, AND EMOTIONS

Chapter 2 Perception, Personality, and Emotions Copyright © 2010 Pearson Canada Inc. 2-1 CHAPTER 2 PERCEPTION, PERSONALITY, AND EMOTIONS CHAPTER OUTLINE Perception Defined Factors Influencing Perception The Perceiver The Target The Situation Perceptual Errors Attribution Theory Distinctiveness Consensus Consistency How Attributions Get Distorted

## CHAPTER 2 PERCEPTION, PERSONALITY, AND EMOTIONS

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Chapter 2 Perception, Personality, and Emotions 2-6 C. Perceptual Errors Notes: 3. Halo Effect Drawing a general impression about an individual based on a single characteristic Teaching Tip: This phenomenon frequently occurs when students appraise their classroom instructor. Students may give prominence to a single trait such as enthusiasm and

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Chapter 2: Perception, Personality, and Emotions Copyright © 2016 Pearson Canada Inc. 2-6 16) According to attribution theory, the more consistent the behaviour of another person is, the more the observer is inclined to A) depend on the behaviour. B) attribute it to internal causes. C) attribute it to consensus. D) attribute it to external causes.

## Chapter 2 Perception, Personality, and Emotions

Chapter 2 Perception, Personality, and Emotions 2-4 Copyright © 2013 Pearson Canada Inc. 2. The Target Characteristics of the target can also affect what is being perceived. This would include attractiveness, gregariousness, and our tendency to group similar things together. For example, members of a group with clearly

## Chapter 2 Perception, Personality, and Emotions 2-1

Chapter 2 Perception, Personality and Emotions. Liek Bruhumulus. University. Simon Fraser University. Course. Behavior in Organizations (Bus 272) Uploaded by. Skrrt Skrrt Esketit. Academic year. 2017/2018

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2-2 Perception, Personality, and Emotions 1. What is perception? 2. What causes people to have different perceptions of the same situation? 3. Can people be mistaken in their perceptions? 4. Does perception really affect outcomes? 5. What is personality and how does it affect behaviour? 6. Can emotions help or get in the way when dealing with ...

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Chapter 2 Perception, Personality, and Emotions Comm 292, Eiston Lo Prepared by: Eiston Lo, University of British Columbia Source: Langton, Robbin, & Judge, Organizational Behaviour: Concepts, Controversies, Applications 5 th Cdn Edition 2 CHAPTER OVERVIEW: Perception defined Factors influencing perception The perceiver the target the situation Perceptual errors Attribution theory Distinctiveness consensus consistency How attributions get distorted Selective perception Halo effect contrast ...

## SG- CHAPTER 2 PERCEPTION, PERSONALITY, EMOTIONS - Chapter ...

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#### Chapter 2 Perception Personality Emotions

Chapter 2: Perception, Personality, and Emotions Perception: how individuals organize + interpret their impressions to give meaning to their environment. Can differ from reality I po ta t / : ppl 's behavior is based on their perception of reality, not on reality itself Hard to change perception even with evidence The important world is the one perceived Factors influencing perception: The Perceiver: in object Your (the perceiver) interpretation of something is influenced by personal ...

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Sep 22 2020 Chapter-2-Perception-Personality-Emotions 2/3 PDF Drive - Search and download PDF files for free. Nov 02, 2015 · 1) A perception exercise (a handout for doing this exercise can be found at the end of this chapter) 2) A review of their personality

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